STALLION ENTERPRISES
INTERNATIONAL CORPORATION

Stallion Enterprises Performance Improvement

Clear Insights.

Focused Execution.

Superior Performance.

2026 Capabilities Overview

Firm Overview

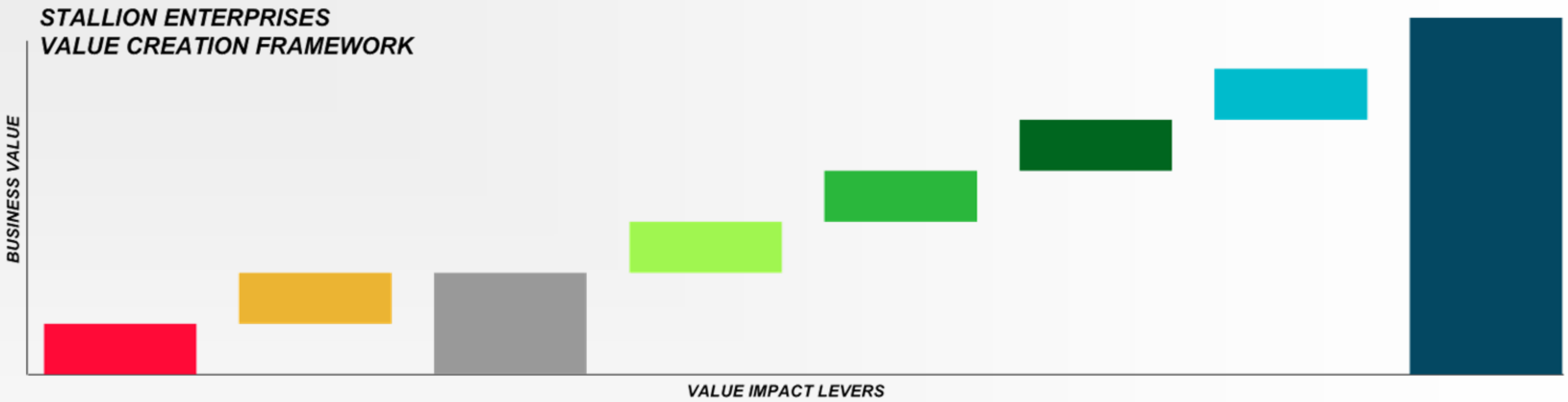
- Stallion Enterprises is an independent profitability improvement practice
- We help businesses identify and unlock operational and supply chain performance that improves margins, throughput, and cash flow
- Our work focuses on rapid, decision-grade diagnostics that quickly determine where meaningful operational improvement is possible
- Our end-to-end capabilities in ownership and the company lifecycle provide practical and impactful solutions while maintaining a holistic view on business performance and clearly linking operations to measured financial benefit
- We mobilize quickly, with a structured approach, data-driven insights, and minimal overhead or politics
- When appropriate, we support targeted improvement sprints to capture results and establish a foundation for sustained performance

Situations where we add the most value

What we deliver	When to bring us in	When others suffice
Speed	Time is tight, internal bandwidth is limited, or the cost of delay is high	The timeline is flexible and internal teams have the time and experience to run the work
No politics	Opinions are split, the issue is sensitive, or leadership wants an outside view	Leadership already agrees on the problem and how to address it
Data-driven analysis	Data exists but isn't being used effectively, or conflicting information makes decisions difficult	The available data already points clearly to what should be done
Clear link to financial results	Improvement work must translate into measurable profit or cash flow	The organization is comfortable exploring ideas without a clear financial mandate
Holistic perspective	Past efforts addressed symptoms but not root causes, or issues cross multiple functions	The organization already has strong alignment across functions and a clear plan to execute
Lean delivery	Quality analysis is needed without the cost or structure of a large consulting firm	A large firm's brand name is important for stakeholder confidence

Decision-grade diagnostics before committing to big projects

Core service areas linked directly to profit and value creation



Purchase Price

Due Diligence
- Commercial
- Supply Chain
- Operations
- Legal & ESG

Risk Identification & Mitigation

Improvement Roadmap

Value Preservation

Financial Restructuring
Cashflow Management
Liquidity Preservation

Interim & Fractional Executive Leadership

Stable Market Value

Strategic Positioning

Market & Capability Analysis
Business Model Optimization
Leadership Alignment
Mergers & Acquisition
Post Merger Integration
Project Management Office (PMO)

Revenue Growth

Go to Market
Portfolio Optimization
Pricing Optimization
Product Lifecycle Management
Sales Effectiveness
Customer Journey Optimization

Profitability Improvement

Supply Chain & Logistics
Sourcing & Procurement
Operations Productivity
Overall Equipment Effectiveness
Maintenance & Reliability
Sales, Inventory, & Operations Planning
Labour Optimization
Management Best Practice
Reporting & Automation
Training & Recruiting

Capital Structure Optimization

Strategic Financing
Debt / Equity Structure
Working Capital Optimization
Cash-to-Cash Cycle Reduction

Realized Business Value

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Typical phases of work

Is there enough money on the table?

Are there clear causes and needed actions?

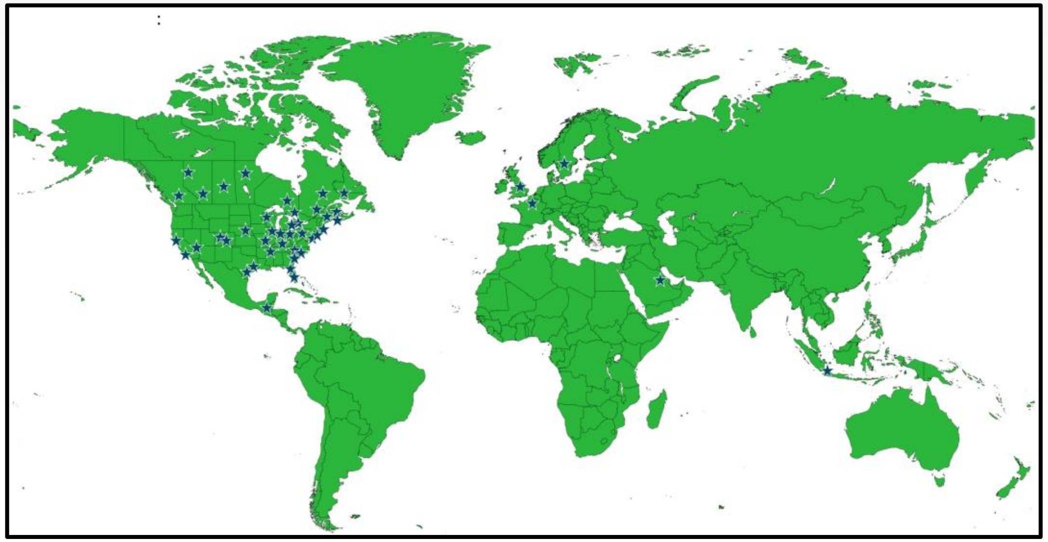
Is my team aligned to capture the benefit?

Are we equipped long-term?

Benefits Estimate	Diagnostic	Readiness	Implementation Sprint(s)	Sustainability
High-level sizing of the opportunity	Deep dive into current operations	Setting up the tools and team for change	Rapid improvement projects of 8-12 weeks each to capture savings and enable the business to maintain future state	Long-term check ins to lock in gains
Perform basic analytics based on available data	Conduct data and observations for root causes and improvement plan	Model company performance to KPIs, conduct workshops to align strategy and link to improvement initiatives	Define the scope of the problem, conduct confirmatory analyses, develop improvement ideas, trial solutions, implement changes, document future state and error-proof behaviour changes for long-term success	Conduct brief review to ensure responsibilities are followed and tools are working
1-2 weeks (before we start)	Typically 4 weeks	2-6 weeks (based on organization size)	8-12 weeks (as many waves as desired)	1 week each (12+ months later)
Embedded in qualification (no cost)	Fixed fee (time & expenses)	Milestone fee (embedded or standalone)	Various contract structures (typically base + performance) Goal is for project to pay for itself through captured savings	1 audit embedded in Implementation sprint (add’l for fixed fee)

100+ delighted clients across 4 continents since 2014

- Medical Devices
- Healthcare
- Mining
- Chemicals, Plastics and Packaging
- Food and Beverage
- Aviation
- Oil and Gas
- Real Estate
- Industrial Components and Heavy Equipment
- Construction
- Financial Services
- Trades, Home, and Personal Services
- Technology
- Community Organizations
- Power and Utilities
- Automotive, Watercraft and Powersports
- Private Equity
- Professional Services



Andrew Soave

Andrew Soave has enabled over $1 billion in business value creation throughout his career through his expertise in process improvement, change management, accountability coaching, and manager effectiveness. He has a proven track record of solving complex business problems across North America, Europe, the Middle East and Asia in many industries, including financial services, healthcare, real estate, and heavy industries such as energy, mining, and manufacturing.

He is a Lean Six Sigma Black Belt and specializes in analytics, productivity improvement, leadership development, process streamlining and working capital reduction. Andrew holds a Masters in Business Administration from the University of Toronto, a Bachelors of Health Sciences from McMaster University, and certifications in Leading Continuous Improvement from INSEAD and Supply Chain Management from the University of Tennessee.

Notable Work Experiences
Isaac Operations, Director
Maine Pointe, Analysis Director
Partners in Performance, Manager
Trindent Consulting, Engagement Manager

Andrew Soave
Owner and Principal Consultant
runwild@stallioneic.com

"Andrew provided our company a program tailored specifically to target our weak spots. He is incredibly astute and precise. By shadowing our work day, he was able to identify opportunities and provided simple but immensely effective solutions and suggestions which were easy to implement. Almost immediately I saw results and staggering improvements which led to increased profitability within two weeks!"

"Andrew goes above and beyond to help you achieve your stated objective. He understands business analysis and can communicate the logic behind his thought process. He will make himself available for questions, feedback, and is willing to do revisions if needed. I highly recommend Andrew for your next project!"

"Great to work with, literally got a lot more than we asked for with this job! Andrew was great to work with and very proactive in making sure we were happy with the product."

What happens next

- Our model encourages conversation and mutual qualification
- If you’re looking to discuss a business problem, get in touch
- We can offer a complimentary scoping call and benefits estimate
- Typically a brief introductory discussion is followed by an additional call to present and walk through the benefits estimate
- Any further discussions or proposals are at the discretion of the client

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